

Team Afres

NEW DIMENSIONS IN
REAL ESTATE PROFESSION

OUTLINE

1. New dimensions
2. Re-tech
3. University and Industry linkages

Global practices and applications of global standards

Devolution

Climate Change

**NEW
DIMENSIONS**

Technology

Pollution

Mega projects

RE-TECH

REAL ESTATE TECHNOLOGY



TECHNOLOGY IS CHANGING THE WAY WE INTERACT WITH THE WORLD...



THE WAY WE DO BUSINESS...



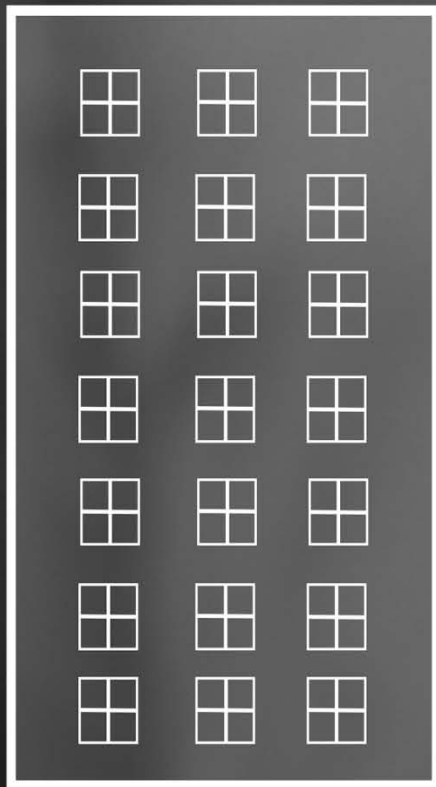
EVERYTHING IS IN THE PALM OF OUR HANDS

AND IF IT ISN'T...



IT IS ONLY A CLICK AWAY

Find



SEALING DEALS ACROSS LONG BOARDROOM TABLES IS BECOMING OUTDATED



IT IS, INDEED, A BRAVE NEW WORLD.



WHAT IS OUR PLACE IN IT AS AN INDUSTRY?

RIGHT AT THE CENTER

- **Online Listing Services**
- **E-Signatures**
- **Permanent Connectivity**
- **Social Media Marketing**
- **Increased Agent Accessibility**
- **Property Management Software**
- **Videography and Video marketing**

The first rule of any technology used in a business is that automation applied to an efficient operation will magnify the efficiency.

The second is that automation applied to an inefficient operation will magnify the inefficiency.

Bill Gates

UITT???

University and Industry linkages

CAPACITY DEMAND

National and county level

Mega projects

Crowding out

RESEARCH AND COLLABORATIONS

Level of detail and market strata

Research gaps

ALL LEVEL PROFESSIONAL PRACTICE

Cross-cutting skill-set

UITT & JOB SHADOWING

Learning from the best

Taking practice to Learners